Additional Information

- If you can’t attend the sale, but want to participate, contact a member of the 4-H Livestock Committee for a proxy bid. Payment is expected within 10 days of the sale.
- Consult a tax advisor about the tax deduction options of purchasing a 4-H market animal.

Processors

The Livestock Committee will make arrangements with area processors to handle Fair animals. Please check the sale day program for final processor list and processing fees. If you would like to use a processor not on the list, you must pick up the animal after the Fair and make arrangements yourself.

2018 Buyers

- Aqua Tech
- Bob’s Supermarket
- Broadwater Ford
- Bull Barber Livestock
- Candace Anderson Counseling
- Capitol Transfer
- Churchill Equipment
- Chuteside Veterinary Services
- Circle S Seeds
- Cox Ranch Equipment
- Darryn & Kass Cederberg
- Elkhorn Insulation
- Elkhorn Veterinary Clinic
- Farm and Ranch Credit Services
- FE Ranch
- Ferrat Ranch Limousin
- First Community Bank
- Fish Creek Inn
- Flying O Fencing
- Flynn Hay & Grain
- Flynn Ranch
- Foster Irrigation
- Frontline Ag
- Graymont
- Happy Trails Lodge
- Harrington Pepsi of Helena
- Hettinger Farms
- Julie Dooling
- KG Ranch
- Lane Construction
- Madison River Propane
- Manhattan Bank
- MT Livestock Auction
- MSU Culinary Services
- Northwest Farm Credit Services
- Northwest Pipe
- Northwestern Energy
- Rob & Vanessa Rauser
- Rocky Mountain Supply
- Royal Restoration
- RY Timber
- Sandy Simon
- Sod Works
- Stageline Pizza
- State Bank of Townsend
- Steer In Trailer Sales
- Stockman Bank
- Tatarka Plumbing
- Taves Consulting
- Three Forks Lumber & Ready Mix
- Tizer Meats
- Watson Irrigation
- Western Spindle

Buyer’s Guide

Saturday, August 3, 2019
Buyer’s Dinner 3:00 pm
Announcements 3:30 pm
Sale 4:00 pm
*New sale time for 2019!*

Broadwater County Fairgrounds
Livestock Building

Henderson Meats
Townsend MT
406-202-3368
Beef, Lambs, Hogs & Goats

Milligan Canyon Meats
Cardwell MT
406-285-3112
Beef & Hogs

Willis & Leona Mullet
Toston MT
Poultry

Rawhide Meats
White Sulphur Springs
406-547-6328
Beef, Hogs, Lambs & Goats

Tizer Meats
Helena MT
406-442-3096
Beef, Hogs, Lambs & Goats

The Montana State University Extension Service is an ADA/EO/AA/Veteran’s Preference Employer and Provider of Educational Outreach.
The County Fair is the highlight of the year for many 4-H and FFA members and the conclusion of yearlong efforts in their projects. This is the final step in their project where marketing aspects come to life.

Through their projects, youth gain valuable life skills such as critical thinking, financial management, responsibility, confidence and goal setting. These life skills prepare youth to be competent, contributing adult members of society.

All participants complete Livestock Quality Assurance (QA) Training. QA teaches youth proper care and management, handling techniques, carcass and product quality and animal health. Youth put these principles into practice with their market animals to make sure that you, the buyer, are provided with the highest quality product possible.

When you support the Livestock Auction, you are supporting youth in Broadwater County. Many youth use their profits to fund college education. Without the support of local businesses and individuals, the sale would not be a success.

There are two ways to support youth by purchasing an animal at the livestock sale.

1. Custom Cut for Personal Use
2. Resale

Keep reading for details on each option. The sale will potentially offer Beef, Swine, Lamb, Meat Goat, Poultry and Meat Rabbits.

**Welcome to the Fair**

**Custom Cut**

This is the most common way to support the sale. You are responsible for the processing instructions and charges. We will deliver the animal to the processor immediately after Fair, and then the animal is your responsibility. Arrangements have been made with area processors to handle your purchase. Slaughter and processing fees will apply. Carcass data is collected so that youth know how to improve next year.

Friends and neighbors may share the purchase if a whole animal is more than you can use. If you want part of an animal and have not found another person to share it with, contact a Livestock Committee member and they will try to match your order with another purchaser.

**Custom Cut Examples**

**Beef**

Sale Weight: 1100-1450 lbs  
2018 Avg. Price/lb: $3.27  
For a live weight of 1350 lbs, about 607 lbs of retail cuts are expected.

**Pork**

Sale Weight: 230-300 lbs  
2018 Avg. Price/lb: $5.70  
For a live weight of 270 lbs, about 130 lbs of retail cuts are expected.

**Lamb**

Sale Weight: 100-160 lbs  
2018 Avg. Price/lb: $7.69  
For a live weight of 140 lbs, about 63 lbs of retail cuts are expected.

**Resale**

You may resell your purchase back to a prearranged resale buyer. Prices will be announced at the sale and are generally close to local market price. You pay full sale price at the auction and receive back the resale value after Fair. Buyers do not pay slaughter fees or receive meat.

**Resale Example for a Hog**

Sale Weight: 270 lbs  
Final Bid: $6.00/lb  
Sale Total: $1,620.00  
Resale Price: $0.75/lb  
Resale Total: $202.50  
Total Difference: $1,417.50

**Livestock Committee**

- Jason Noyes 949-4851  
- Eric Leachman 581-7951  
- Julianne Hill 202-0018  
- Jemma Loughery 314-3403  
- Allison Kosto 439-8863  
- Matt Andersen 581-1906  
- Hugh Braaten 439-8873  
- Nathan Judd 602-882-6322  
- Alice Kroeger 547-2588  
- John Ferrat 949-7911  
- Marlo Leachman 581-0531  
- Ben Martin 698-9606  
- Tancy McDaniel 980-0456  
- Kendra Pizzini 594-8620  
- Lori Sayers 285-4355